

Hybrid Workplace Solutions Guide



Welcome to the New Future

The workplace of tomorrow demands a rethink of the traditional office space. Building successful spaces will rely on our ability to re-imagine workplace strategies not just for productivity, but for safety, flexibility and inclusion of remote team members.

The good news is that it's never been easier to deploy effective technology that makes it easy to stay connected. And even better, it's simple to use, sets up in a snap, and just works- right out of the box.

The Power of Design

At DTEN, we are obsessed with delivering the ultimate user experience with cleverly designed solutions that function as a natural extension of the way we connect with one another.



DTEN.COM

Copyright DTEN 2021. All Rights Reserved
Details and specifications subject to change without notice. Visit <https://dten.com> for more information

Distributed by Cross Automation. | +1 (262) 252-1600 or email sales@grossautomation.com

The New Hybrid Workplace

The new hybrid workplace reimagines the traditional office with innovative new spaces designed for inclusion, connectivity and flexibility.



Solutions for the *Whole* Office

1 Reception / Lobby Area

2 Small Meeting Spaces & Huddle Rooms

3 Conference Rooms and Meeting Areas

4 Hot Desks & Shared Work Spaces

5 In-Office Meeting Booths

6 Digital Signage / Common Areas

7 Executive Office & Home Work Desk

8 Existing Meeting Spaces



Simple to Use & Easy to Set Up

- Multi-award winning product design
- Lightweight, streamlined, plug-and-play
- Designed exclusively for Zoom



Flexible & Scalable

- Easy deployment with central device and user management tools on **DTEN Orbit**
- Unbeatable value with solutions for a range of meeting spaces with flexible deployment options



It Just Works

- Built-in cameras, speakers, microphones and whiteboard in a multi-touch display
- **Always Zoom Ready**

Lobby / Reception

Virtual Receptionist & Kiosk Mode



Distributed by Gross Automation. | +1 (262) 252-1600 or email sales@grossautomation.com

1

Make a Great First Impression

Provide meaningful, face-to-face interactions, visitor screening and check-ins at lobby and reception areas with the DTEN ME.

Using Zoom's new Virtual Receptionist and Kiosk Mode features, guests can simply tap the welcome button on the DTEN ME to be instantly connected with one or a team of remote contacts, regardless of physical location.

- Guests can simply tap the screen to be instantly connected with one or a team of representatives
- Suitable for use with stylus or fingertip



Recommended Hardware:

Zoom for Home - DTEN ME 27"

Highlighted Features:

- Use with Zoom's Virtual Receptionist feature to remotely greet visitors and guests
- Connect with one or a team of remote contacts or specialists
- An effective solution for reception, lobby, informational kiosks, commercial and retail deployments

DEVICE SOLUTION



Zoom for Home - DTEN ME



[DTEN.COM](https://dten.com)

Huddle Spaces

Small - Medium Meeting Rooms



2

Focus on What Matters

Foster teamwork and collaboration in smaller meeting spaces with smart technology designed to weed out office distractions and noise.

The DTEN ON and D7 solutions feature built-in noise suppression technology to keep the focus on the topic at hand.

- Participants can instantly share content and multimedia presentations using the shared meeting ID- no dongles or cables required
- Large edge-to-edge digital whiteboarding space invites collaboration and can be easily shared participants and contacts

Recommended Hardware:

DTEN ON 55"
DTEN D7 55" / 75"

Highlighted Features:

- All-in-One design includes camera, microphone array, speakers and built-in Zoom meeting software
- DTEN Audio AI sound suppression technology filters out background noise for distraction-free meetings
- Brilliant 4K multi-touch displays for intuitive digital whiteboarding and annotation

DEVICE SOLUTION



DTEN ON 55"



DTEN D7 55" / 75"



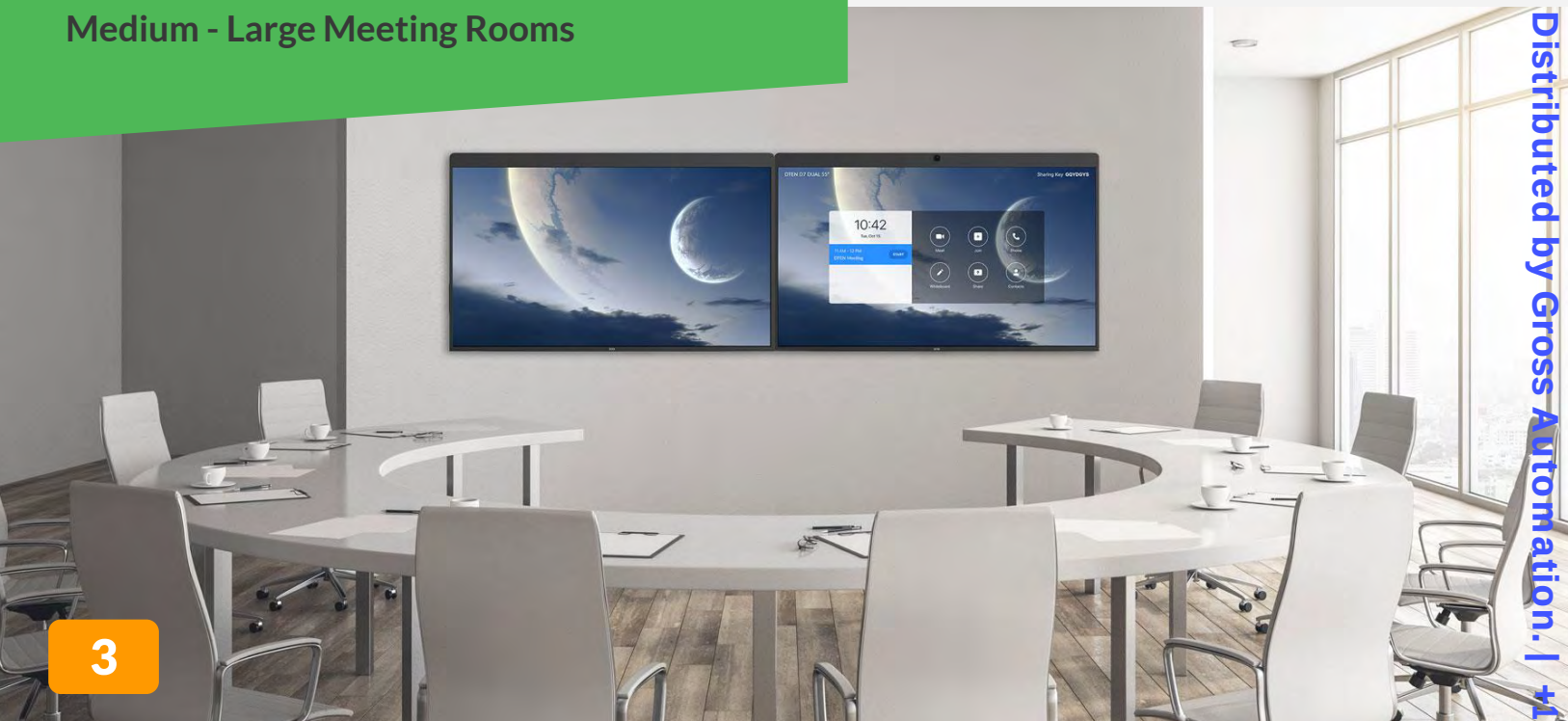
DTEN.COM

Copyright DTEN 2021. All Rights Reserved
Details and specifications subject to change without notice. Visit <https://dten.com> for more information

Distributed by Gross Automation. | +1 (262) 252-1600 or email sales@grossautomation.com

Conference Rooms

Medium - Large Meeting Rooms



3

Supercharge Team Collaboration

Take command of larger spaces and engage meeting participants with a brilliant video meeting, presentation and collaboration station that demands attention.

The D7's built-in autoframing technology will dynamically adjust to keep presenters in frame for world-class presentations that leave a lasting impression.

- Spacious displays for easy content sharing and presentations
- Be seen and heard with powerful built-in microphone array and camera systems that automatically calibrate to the room

Recommended Hardware:

DTEN D7 55" Dual
DTEN D7 55" / 75"

Highlighted Features:

- All-in-One design includes camera, microphone array, speakers and built-in Zoom meeting software
- DTEN Audio AI sound suppression technology filters out background noise for distraction-free meetings
- Brilliant 4K multi-touch displays for intuitive digital whiteboarding and annotation

DEVICE SOLUTION



DTEN D7 55" / 75"



DTEN D7 55" Dual



DTEN.COM

Copyright DTEN 2021. All Rights Reserved
Details and specifications subject to change without notice. Visit <https://dten.com> for more information

Distributed by Gross Automation. | +1 (262) 252-1600 or email sales@grossautomation.com

Flexible Workspaces

Hot Desking & Hoteling



4

Maximize Shared Work Desks

Provide flexible work areas for employees who may be splitting their time between home and office. Zoom's new app pairing function allows visitors to instantly pair their personal Zoom handle with the DTEN ME Pro, and simply unpair when finished.

- DTEN ME Pro replaces need for separate web camera, microphone, speakers and whiteboard with a single easy-to-use solution that just works
- Pair with personal Zoom handle for one-touch to start Zoom meetings
- Access the DTEN ME Pro's camera, microphone, speakers and touchscreen in every meeting with **DTEN Smart Connect**



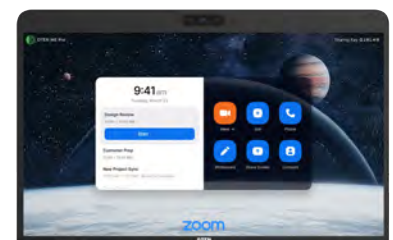
Recommended Hardware:

DTEN ME Pro 27"

Highlighted Features:

- Easily pair with personal devices to access contacts, chat and Zoom calendar
- Central device management with DTEN Orbit enables hassle-free device and user management with minimal IT staff
- Access the DTEN ME Pro's camera, audio and touchscreen systems for every application with **DTEN Smart Connect**

DEVICE SOLUTION



DTEN ME Pro 27"



[DTEN.COM](https://dten.com)

Copyright DTEN 2021. All Rights Reserved
Details and specifications subject to change without notice. Visit <https://dten.com> for more information

Distributed by Cross Automation. | +1 (262) 252-1600 or email sales@grossautomation.com

Shared Spaces

In-Office Meeting Booths



5

Find a Little Peace and Quiet

Hop into a quiet, private meeting space equipped with the DTEN ME and sync the room to a user's contacts, calendar and meeting settings.

- In-office meeting booths can be designed to accommodate a single user or a small group of participants
- Once the user completes their session, the room will reset for the next private video-first meeting session
- Access the DTEN ME Pro's camera, microphone, speakers and touchscreen in every meeting with **DTEN Smart Connect**

Recommended Hardware:

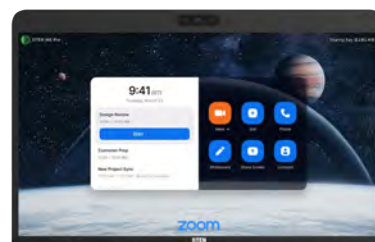
DTEN ME Pro 27"

Highlighted Features:

- Easily pair with personal devices to access contacts, chat and Zoom calendar
- Central device management with DTEN Orbit enables hassle-free device and user management with minimal IT staff
- Access the DTEN ME Pro's camera, audio and touchscreen systems for every application with DTEN Smart Connect



DEVICE SOLUTION



DTEN ME Pro 27"



[DTEN.COM](https://dten.com)

Copyright DTEN 2021. All Rights Reserved
Details and specifications subject to change without notice. Visit <https://dten.com> for more information

Distributed by Gross Automation. | +1 (262) 252-1600 or email sales@grossautomation.com

Open Spaes

Mixed Use and Common Areas



6

Invent a Meeting Space Anywhere

Deploy a mobile 55" DTEN ON anywhere in the office with the aid of the Heckler mobile cart.

Take the weekly all-hands beyond the conference room or set up a temporary informational kiosk and digital signage station.

- Built-in wireless connectivity enables deployment anywhere in the office
- Mobile app pairing syncs with a users contacts and calendar for remote-led meetings from any connected device

Recommended
Hardware:

DTEN ON 55"

Heckler Mobile Cart for DTEN 55" Devices

Highlighted
Features:

- Easily switch between Zoom meeting, kiosk and digital signage modes
- Central device management with DTEN Orbit enables hassle-free device and user management with minimal IT staff
- One touch to start Zoom meetings, share content and digital whiteboard



DEVICE SOLUTION



DTEN ON 55" + Heckler Cart



DTEN.COM

Copyright DTEN 2021. All Rights Reserved
Details and specifications subject to change without notice. Visit <https://dten.com> for more information

Distributed by Gross Automation. | +1(262) 252-1600 or email sales@grossautomation.com

Personal Workspace

Remote Work Desk / Executive Office

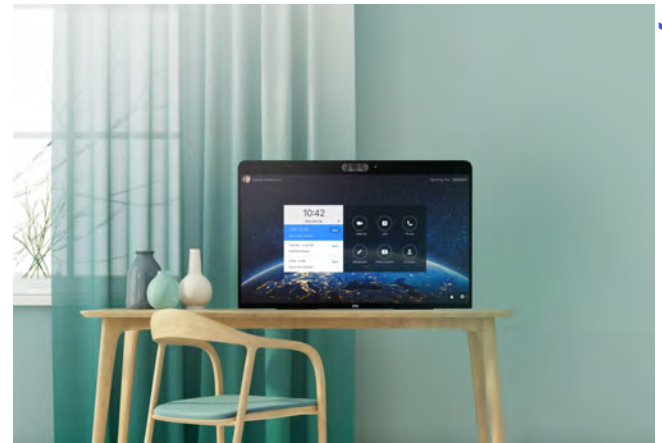


Discover the Ideal Desktop Setup

Take the guesswork out of video enabling remote teams with a complete solution designed for the desktop.

Zoom for Home - DTEN ME lets you put your best foot forward with lifelike video, crystal clear audio and one-touch to start Zoom meetings packed into an intuitive multi-touch display.

- DTEN ME puts users IN the meeting, no matter where they are
- Access the DTEN ME Pro's camera, microphone, speakers and touchscreen in every meeting with **DTEN Smart Connect**



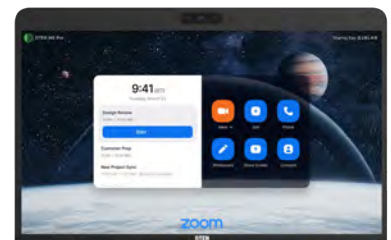
Recommended Hardware:

Zoom for Home - DTEN ME 27"

Highlighted Features:

- Enterprise-grade communications and collaboration technology packed into a modern, slim design
- Hassle-free deployment, troubleshooting and device management with minimal IT staff through DTEN Orbit
- Access the DTEN ME Pro's camera, audio and touchscreen systems for every application with DTEN Smart Connect

DEVICE SOLUTION



DTEN ME Pro 27"



DTEN.COM

Copyright DTEN 2021. All Rights Reserved
Details and specifications subject to change without notice. Visit <https://dten.com> for more information

Distributed by Gross Automation. | +1(262) 252-1600 or email sales@grossautomation.com

Existing Spaces

Instantly Video Enable Any TV or Display



8

Leverage Existing AV Equipment and Meeting Spaces

The **DTEN GO** offers an advanced microphone array and smart camera system in a sleek and compact form factor for professional video meetings wherever you have an existing TV or display.

The companion **DTEN Mate 10"** portable touchscreen tablet provides intuitive whiteboarding and annotation tools with screen mirroring for easy control.

- Simply attach DTEN GO to any existing TV or Display and pair with companion DTEN Mate tablet for easy control and touch collaboration



Recommended Hardware:

DTEN GO with DTEN Mate
DTEN Mate Dock for secure mounting on wall or tabletop

Highlighted Features:

- Transforms existing AV equipment and meeting spaces into a complete video meeting solution with touch collaboration
- Includes professional enterprise-quality audiovisuals and responsive multi-touch collaboration
- One touch to start Zoom meetings, share content and digital whiteboard

DEVICE SOLUTION



DTEN GO with DTEN Mate



[DTEN.COM](https://dten.com)

Copyright DTEN 2021. All Rights Reserved
Details and specifications subject to change without notice. Visit <https://dten.com> for more information

Distributed by Cross Automation. | +1 (262) 252-1600 or email sales@grossautomation.com

A Full Suite of Solutions for the Whole Office



DTEN GO with DTEN Mate



DTEN ME Pro 27"
Zoom for Home - DTEN ME 27"



DTEN D755"
DTEN ON 55"



DTEN D7 75"



**Simple to Use
& Easy to Set Up**



**Flexible
& Scalable**



**It Just
Works**

Schedule a DTEN Product
Demonstration Today

Visit us at DTEN.com



Distributed by Gross Automation. | +1 (262) 252-1600 or email sales@grossautomation.com



About DTEN

DTEN is an award-winning provider of powerful easy-to-use video meeting devices and exclusive hardware partner for Zoom.

Since 2017, DTEN has provided simple and easy-to-use all-in-one technology that uplevels the Zoom User experience with intuitive touchscreen collaboration, life-like video and crystal-clear audio.



US Headquarters

1 (866) 936 3836
www.DTEN.com
sales@dten.com

EMEA

+44 (0) 20 3744 3420
eu.DTEN.com
sales.emea@dten.com

Distributed by Gross Automation. | +1 (262) 252-1600 or email sales@grossautomation.com